# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM U-13-60**

### **ANNUAL REPORT**

For the Year Ended December 31, 2003

UNITIL RESOURCES, INC.
6 Liberty Lane West, Hampton, New Hampshire 03842-1720

Date of Incorporation

May 26, 1993

State of Incorporation

**New Hampshire** 

Name, Title and address of officer to whom correspondence concerning this report should be addressed: Laurence M. Brock, Controller & Treasurer 6 Liberty Lane West Hampton, New Hampshire 03842-1720

Name of Principal Holding Company: UNITIL Corporation

(1) This report is being filed pursuant to the requirements of H.C.A.R. Number 35-25816, which specifies that UNITIL Resources, Inc. must file an annual report using, where applicable, Form U-13-60 reporting format.

### LISTING OF SCHEDULES AND ANALYSIS OF ACCOUNTS

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### **SCHEDULE I - COMPARATIVE BALANCE SHEET**

Give balance sheet of the Company as of December 31 of the current and prior year.

			AS OF DEC	EM	BER 31
ACCOUNT	ASSETS AND OTHER DEBITS	(	CURRENT		PRIOR
	COMPANY PROPERTY				
101	Company property (Schedule II)	\$	1,527,070	\$	1,260,463
107	Construction work in progress (Schedule II)		-		265,658
	Total Property	-	1,527,070		1,526,121
			•		
108	Less accumulated provision for depreciation				
	and amortization of company				
	property (Schedule III)		1,265,066		613,464
	Net Company Property		262,004		912,657
	INVESTMENTS				
123	Investments in associate companies (Schedule IV)		_		_
124	Other investments (Schedule IV)		_		_
127	Total investments (Schedule 17)	_			
	i otal li ivesti ilents				
	CURRENT AND ACCRUED ASSETS				
131	Cash		268,945		325,993
134	Special deposits		7,000		-
135	Working funds		-,,,,,,		-
136	Temporary cash investments (Schedule IV)		_		-
141	Notes receivable		-		-
143	Accounts receivable		274,842		318,908
144	Accumulated provision for uncollectable accounts		· -		•
146	Accounts receivable from associate companies (Schedule V)		351,935		11,994
152	Fuel stock expense undistributed (Schedule VI)		-		-
154	Materials and supplies		-		-
163	Stores expense undistributed (Schedule VII)		-		-
165	Prepayments		(72)		53,908
173	Unbilled and Accrued Revenues (Schedule VIII)		-		-
	Total Current and Accrued Assets	_	902,650		710,803
	DEFERRED DEBITS				
181	Unamortized debt expense		_		_
184	Clearing accounts		-		•
186	Miscellaneous deferred debits (Schedule IX)		-		136,993
188	Research, development, or demonstration				.00,000
	expenditures (Schedule X)		-		-
190	Accumulated deferred income tax		-		-
	Total Deferred Debits			-	136,993
		_			
	TOTAL ASSETS AND OTHER DEBITS	\$	1,164,654	\$	1,760,453

### SCHEDULE I - COMPARATIVE BALANCE SHEET

			AS OF DEC	EN	IBER 31
ACCOUNT	LIABILITIES AND PROPRIETARY CAPITAL	C	URRENT		PRIOR
	PROPRIETARY CAPITAL				
201	Common stock issued (Schedule XI)	\$	100	\$	100
207	Premium on common stock (Schedule XI)		9,900		9,900
211	Miscellaneous Paid in Capital		4,890,000		4,640,000
215	Appropriated retained earnings (Schedule XI)		-		-
216	Unappropriated retained earnings (Schedule XI)		(4,717,446)		(4,085,470)
	Total Proprietary Capital		182,554		564,530
	LONG-TERM DEBT				
223	Advances from associate companies (Schedule XII)		-		-
224	Other long-term debt (Schedule XII)		-		-
225	Unamortized premium on long- term debt		-		-
226	Unamortized discount on long-term debt-debit		-		-
	Total Long-Term Debt		-		-
227	Obligations under capital leases - non-current		-		-
	CURRENT AND ACCRUED LIABILITIES				
231	Notes payable		1,191,081		1,134,712
232	Accounts payable		41,288		135,612
233	Notes payable to associate		-		-
	companies (Schedule XIII)		-		-
234	Accounts payable to associate				
	companies (Schedule XIII)		333,904		272,251
236	Taxes accrued		(612,344)		(197,428)
237	Interest accrued		-		-
238	Dividends declared		-		-
241	Tax collections payable		-		-
242	Miscellaneous current and accrued		-		-
	liabilities (Schedule XIII)		1,871		29,105
243	Obligations under capital leases - current		-		
	Total Current and Accrued Liabilities		955,800		1,374,252
	DEFERRED CREDITS				
253	Other deferred credits		•		-
255	Accumulated deferred investment tax credits		-		
	Total Deferred Credits				-
282	ACCUMULATED DEFERRED INCOME TAXES		26,300		(178,329)
	TOTAL LIABILITIES AND PROPRIETARY CAPITAL	\$	1,164,654	\$	1,760,453

### **SCHEDULE II - COMPANY PROPERTY**

	DESCRIPTION	BALANCE AT BEGINNING OF YEAR	ADDITIONS	RETIREMENTS OR SALES	OTHER CHANGES 1/	LANCE AT LOSE OF YEAR
		<u> </u>	ADDITIONO	O/ ILLO	011111111111111111111111111111111111111	 
ACCOUNT	COMPANY PROPERTY					
301	ORGANIZATION					
303	MISCELLANEOUS INTANGIBLE PLANT					
304	LAND AND LAND RIGHTS					
305	STRUCTURES AND IMPROVEMENTS					
306	LEASEHOLD IMPROVEMENTS					
307	EQUIPMENT 2/					
308	OFFICE FURNITURE AND EQUIPMENT	•	•			-
309	AUTOMOBILES, OTHER VEHICLES AND RELATED GARAGE EQUIPMENT					
310	AIRCRAFT AND AIRPORT EQUIPMENT					
311	OTHER					
	COMPANY PROPERTY 3/	\$ 1,260,463	\$ 266,607	•		\$ 1,527,070
	SUB-TOTAL	1,260,463	266,607	•	-	 1,527,070
107	CONSTRUCTION WORK IN PROGRESS	265,658	-	· -	265,658	-
	TOTAL	\$ 1,526,121	\$ 266,607	<b>*</b> -	\$ 265,658	\$ 1,527,070

<sup>1/</sup> PROVIDE AN EXPLANATION OF THOSE CHANGES CONSIDERED MATERIAL:

### **SCHEDULE II - CONTINUED**

2/ SUBACCOUNTS ARE REQUIRED FOR EACH CLASS OF EQUIPMENT OWNED. THE COMPANY SHALL PROVIDE A LISTING BY SUBACCOUNT OF EQUIPMENT ADDITIONS DURING THE YEAR AND THE BALANCE AT THE CLOSE OF THE YEAR:

SL	UBACCOUNT DESCRIPTION		ADI	DITIONS		LANCE AT LOSE OF YEAR
NONE						
		TOTAL		-		_
3/ DESCRIBE OTHE NONE	ER COMPANY PROPERTY:					
Equipment Software Licenses Trademark			\$	266,607 - -	\$	304,908 1,209,266 12,896
		TOTAL	\$	266,607	\$	1,527,070
		IOIAL.	Ψ	200,007	<u> </u>	1,021,070

4/ DESCRIBE CONSTRUCTION WORK IN PROGRESS:

Software Development

### **SCHEDULE III**

# ACCUMULATED PROVISION FOR DEPRECIATION AND AMORTIZATION OF COMPANY PROPERTY

ACCOUNT	DESCRIPTION	BE	LANCE AT GINNING OF YEAR	CH.	OITIONS ARGED CCOUNT 403	RETI MEN		OTHER CHANGES ADD (DEDUCT)1/		BALANCE AT CLOSE OF YEAR
301	ORGANIZATION									
303	MISCELLANEOUS INTANGIBLE PLANT									
304	LAND AND LAND RIGHTS						٠			
305	STRUCTURES AND IMPROVEMENTS									
306	LEASEHOLD IMPROVEMENTS									
307	EQUIPMENT 2/									
308	OFFICE FURNITURE AND EQUIPMENT									
309	AUTOMOBILES, OTHER VEHICLES AND RELATED GARAGE EQUIPMENT									
310	AIRCRAFT AND AIRPORT EQUIPMENT									
311	OTHER COMPANY PROPERTY 3/	\$	613,464	\$	651,602		;	\$	-	\$ 1,265,066
	TOTAL	\$	613,464	\$	651,602	\$	- ;	\$	-	\$ 1,265,066

1/ PROVIDE AN EXPLANATION OF THOSE CHANGES CONSIDERED MATERIAL:

ANNUAL REPORT OF UNITIL RESOURCES, INC. For the Year Ended December 31, 2003

### **SCHEDULE IV - INVESTMENTS**

INSTRUCTIONS: Complete the following schedule concerning investments. Under Account 124 "Other Investments" state each investment separately, with description, including, the name of issuing company, number of shares or principal amount Under Account 136, "Temporary Cash Investments", list each investment separately.

ACCOUNT	DESCRIPTION		BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
123	INVESTMENT IN ASSOCIATE COMPANIES		\$	- \$ -
124	OTHER INVESTMENTS			-
136	TEMPORARY CASH INVESTMENTS			
	TC	OTAL	\$	- \$ -

### SCHEDULE V - ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES

INSTRUCTIONS: Complete the following schedule listing accounts receivable from each associate company. Where the company has provided accommodation or convenience payments for associate companies, a separate listing of total payments for each company, number of shares or principal amount associate company by subaccount should be provided.

ACCOUNT	DESCRIPTION	BE	ANCE AT GINNING F YEAR	BALANCE AT CLOSE OF YEAR
	146 ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES	\$	- \$	-
	UNITIL Service Corp.		11,994	351,935
	TOTAL	\$	11,994 \$	351,935

ANALYSIS OF CONVENIENCE OR ACCOMMODATION PAYMENTS:

**NONE** 

### SCHEDULE VI - FUEL STOCK EXPENSES UNDISTRIBUTED

INSTRUCTIONS: Report the amount of labor and expenses incurred with respect to fuel stock expense during the year and indicate amount attributable to each associate company. Under the section headed "Summary" listed below give an overall report of the fuel functions performed by the company.

ACCOUNT	DESCRIPTION	LABOR	EXPENSE		TOTAL	
152	FUEL STOCK EXPENSE UNDISTRIBUTED	\$	- \$	-	\$	-

TOTAL	\$ - \$	- \$	-

SUMMARY:

**NOT APPLICABLE** 

### **SCHEDULE VII - STORES EXPENSE UNDISTRIBUTED**

INSTRUCTIONS: Report the amount of labor and expenses incurred with respect to stores expense during the year and indicate amount attributable to each associate company.

ACCOUNT	DESCRIPTION	LABOR	EXPENSE	TOTAL	
163	STORES EXPENSE UNDISTRIBUTED	\$ -	\$ -	\$	

TOTAL \$ - \$ - \$ -

### **SCHEDULE VIII - UNBILLED AND ACCRUED REVENUE**

INSTRUCTIONS: Provide detail of items in this account. Items less than \$10,000 may be grouped, showing the number of items in each group.

ACCOUNT	DESCRIPTION	BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR	_
173	ACCRUED AND UNBILLED REVENUE	\$ -	· \$ -	-

TOTAL	\$ - \$	-

### **SCHEDULE IX - MISCELLANEOUS DEFERRED DEBITS**

INSTRUCTIONS: Provide detail of items in this account. Items less than \$10,000 may be grouped by class showing the number of items in each class.

ACCOUNT	DESCRIPTION		BE	LANCE AT GINNING OF YEAR	LANCE AT CLOSE OF YEAR
186	MISCELLANEOUS DEFERRED DEBITS	6			
	Software License Agreement Licensing Other		\$	119,000 17,968 25	\$ • • •
		TOTAL	\$	136,993	\$ 

### SCHEDULE X - RESEARCH, DEVELOPMENT OR DEMONSTRATION EXPENDITURES

INSTRUCTIONS: Provide a description of each material research, development, or demonstration project which incurred costs by the company during the year.

ACCOUNT	DESCRIPTION	BALANC CLOS OF YE	SE
188	RESEARCH, DEVELOPMENT OR DEMONSTRATION EXPENDITURES	\$	•
		TOTAL \$	

### **SCHEDULE XI - PROPRIETARY CAPITAL**

INSTRUCTIONS: Classify amounts in each account with brief explanation, disclosing the general nature of transactions which gave rise to the

reported amounts.

		NUMBER OF SHARES	V	R STATED	CLOSE O	F PERIC	OD
ACCOUNT	CLASS OF STOCK	AUTHORIZED	PER	SHARE	NO. OF SHARES	TOTAL	AMOUNT
201	COMMON STOCK ISSUED	10,000	\$	1.00	100	\$	100

ACCOUNT	DESCRIPTION		AMOUNT
207	PREMIUM ON COMMON STOCK	\$	9,900
211	MISCELLANEOUS PAID IN CAPITAL		4,890,000
215	APPROPRIATED RETAINED EARNINGS		
		TOTAL \$	4,899,900

ACCOUNT	DESCRIPTION	BALANCE AT BEGINNING OF YEAR	NET INCOME OR (LOSS)	DIVIDENDS PAID	BALANCE AT CLOSE OF YEAR
216	UNAPPROPRIATED RETAINED EARNINGS	\$ (4,085,470)	\$ (631,976)	\$ -	\$ (4,717,446)

TOTAL \$ (4,085,470) \$ (631,976) \$ - \$ (4,717,446)

ANNUAL REPORT OF UNITIL RESOURCES, INC. For the Year Ended December 31, 2003

# SCHEDULE XII - LONG-TERM DEBT

INSTRUCTIONS: Advances from associate companies should be reported separately for advances on notes, and advances on open account. Names of associate companies from which advances were received shall be shown under the class and series of obligation column. For Account 224 - Other long-term debt provide the name of creditor company or organization, terms of the obligation, date of maturity, interest rate, and the amount authorized and outstanding.

ACCOUNT	DESCRIPTION	NAME OF CREDITOR	TERMS OF OBLIG DATE CLASS & SERIES OF INTEREST AMOUNT BEGINNING OF OBLIGATION MATURITY RATE AUTHORIZED OF YEAR	DATE OF ATURITY	INTEREST RATE	INTEREST AMOUNT RATE AUTHORIZED	BALANCE AT BEGINNING OF YEAR	ADDITIONS	BALANCE AT  1/ BALANCE A BEGINNING ADDITIONS DEDUCTIONS CLOSE OF YEAR  OF YEAR	BALANCE AT CLOSE OF YEAR
223	ADVANCES FROM ADVANCES FROM ASSOCIAT	ADVANCES FROI	M ASSOCIATE				, ↔	<del>6</del>	· •	, 49-
22	OTHER LONG-TERM DEBT:	M DEBT:					•	•	•	•

1/ GIVE AN EXPLANATION OF DEDUCTIONS:

### **SCHEDULE XIII - CURRENT AND ACCRUED LIABILITIES**

INSTRUCTIONS: Provide balance of notes and accounts payable to each associate company. Give description and amount of miscellaneous current and accrued liabilities. Items less than \$10,000 may be grouped, showing the number of items in each group.

ACCOUNT	DESCRIPTION		BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
233	NOTES PAYABLE TO ASSOCIATE COMPANIES			
	Cashpool	\$	1,134,712	\$ 1,191,081
	тот	AL	1,134,712	1,191,081
234	ACCOUNTS PAYABLE TO ASSOCIATE COMPANI	IES		
	UNITIL Service Corp.		272,251	333,904
	тот	AL	272,251	333,904
242	MISCELLANEOUS CURRENT AND ACCRUED LIA	BILIT	TIES	
	Accrued Expenses		29,105	1,871
	тота	\L <u>\$</u>	29,105	\$ 1,871

### **SCHEDULE XIV - NOTES TO FINANCIAL STATEMENTS**

INSTRUCTIONS:

The space below is provided for important notes regarding the financial statements or any account thereof. Furnish particulars as to any significant contingent assets or liabilities existing at the end of the year. Notes relating to financial statements shown elsewhere in this report may be indicated here by reference.

Selected Notes to the Financial Statements:

UNITIL Resources, Inc. (URI) is the Company's wholly-owned non-utility subsidiary and has been authorized by the Securities and Exchange Commission, pursuant to the rules and regulations of the 1935 Act, to engage in business transactions as a competitive marketer of electricity, gas and other energy commodities in wholesale and retail markets, and to provide energy brokering, consulting and management related services within the United States. Usource, Inc. and Usource L.L.C. (Usource) are wholly-owned subsidiaries of Unitil Resources, Inc. Usource provides energy brokering services, as well as related energy consulting services.

Please refer to the 2003 Unitil Corporation Form 10-K for additional disclosures.

### **SCHEDULE XV - STATEMENT OF INCOME**

			CURRENT	PRIOR
ACCOUNT	DESCRIPTION		YEAR	YEAR
	INCOME			
451	Service revenue	•	1,147,964	\$ 755,647
451.01	Accrued and unbilled service revenue			
419	Interest Income		832	7,014
421	Miscellaneous income or loss			
		Total Income	1,148,796	762,661
	EXPENSE			
920	Salaries and wages		-	-
921	Office supplies and expenses		126,987	212,771
922	Administrative expense transferred - cred	it	0,00.	
923	Outside services employed		1,443,742	1,432,307
924	Property insurance		-	•
925	Injuries and damages		863	2,101
926	Employee pensions and benefits		-	-
928	Regulatory commission expense		-	-
930.1	General advertising expense		8,727	9,132
930.2	Miscellaneous general expense		11,927	(875)
931	Rents		· -	•
932	Maintenance of structures and equipment	t	-	-
403	Depreciation and amortization expense		669,570	197,860
408	Taxes other than income taxes		1,395	1,300
409	Income taxes		(612,344)	(487,895)
410	Provision for deferred income taxes		21,595	(37,492)
411	Provision for deferred income taxes - cred	dit	-	•
411.5	Investment tax credit		-	-
426.1	Penalties		205	19,902
426.5	Other deductions		50	5
427	Interest on long-term debt		-	-
430	Interest on debt to associate companies		22,840	24,620
431	Other interest expense		-	-
555	Purchase Power Expense		(4,785)	(4,833)
904	Customer Accounting		90,000	57,889
	Т	otal Expense	1,780,772	1,426,792
	N	et Income or (Loss)	(631,976)	\$ (664,131)

### **ANALYSIS OF BILLING ASSOCIATE COMPANIES - ACCOUNT 451**

	DIRECT	INDIRECT	COMPENSATION	TOTAL
	COSTS	COSTS	FOR USE	AMOUNT
NAME OF ASSOCIATE COMPANY	CHARGED	CHARGED	OF CAPITAL	BILLED

NONE

TOTAL \$ - \$ - \$ -

### ANALYSIS OF BILLING NONASSOCIATE COMPANIES - ACCOUNT 451

				COMPENSATION		EXCESS	TOTAL
		DIRECT	INDIRECT	FOR USE	TOTAL	OR	AMOUNT
NAME OF NONASSOCIATE COMPANY	(	CHARGES	CHARGES	OF CAPITAL	CHARGES	DEFICIENCY	BILLED
Usource (a)	\$	1,147,964	\$ -	- \$ -	\$ 1,147,964	\$ -	\$ 1,147,964
TOTAL	\$	1.147.964	\$ -	- <b>S</b> -	\$ 1.147.964	\$ -	\$ 1.147.964

INSTRUCTION: Provide a brief description of the services rendered to each nonassociate company.

(a) Brokering fees.

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SCHEDULE XVI - ANALYSIS OF CHARGES FOR SERVICE - ASSOCIATE AND NONASSOCIATE COMPANIES

ACCOUNT		ASSOCIATI DIRECT	E COMPANY INDIRECT	ASSOCIATE COMPANY CHARGES NONASSOCIATE COMPANY CHARGEBOTAL CHARGES FOR SERVICE DIRECT INDIRECT INDIRECT	ONASSOCIA DIRECT	TE COMPANINDIRECT	IY CHARGE	EBOTAL CH.	ARGES FOR INDIRECT	SERVICE
NUMBER	DESCRIPTION OF ITEMS	COST	COST	TOTAL	COST	COST	TOTAL	COST	COST	TOTAL
		Non-ap	Non-applicable							
920	SALARIES AND WAGES			•			•	1	•	•
921	OFFICE SUPPLES AND EXPENSES			•			•	1	•	•
922	ADMIN EXPENSE TRANS-CREDIT			•			•	•	•	
923	OUTSIDE SERVICES EMPLOYED			•			•	•	•	•
924	PROPERTY INSURANCE			•			•	•	,	•
925	INJURIES AND DAMAGES			•			•	1	•	•
956	EMPLOYEE PENSIONS AND BENEFITS			•			•	•	•	•
928	REGULATORY COMMISSION EXPENSE			•			•	1	•	·
930.1	GENERAL ADVERTISING EXPENSE			•			•	•	•	•
930.2	MISC. GENERAL EXPENSE			•			•	•	•	•
931	RENTS						•	1	•	•
932	MAINT, OF STRUCT, & EQUIP.			•			•	•	•	•
403	DEPR. AND AMORT, EXPENSE			•			•	•	•	•
408	TAXES OTHER THAN INCOME			•			•	•	•	•
409	INCOME TAXES			•			•	•	,	•
410	PROV FOR DEFINC TAYES			•			1	1	,	
	BBOV FOR DEFINO TAX CREDIT						•		•	1
- ;	THOV FOR DEF INC TAX CREDIT			•			•	•	•	•
411.5	INVESTMENT TAX CREDIT			•			•	•	•	•
419	INTEREST INCOME			•			•	•	1	1
426.1	DONATIONS			•			•	•	•	•
426.5	OTHER DEDUCTIONS		-	•			•	•	•	•
427	INTEREST ON LONG-TERM DEBT			•			•	•	•	•
431	OTHER INTEREST EXPENSE			•			•	1	1	1
								1	,	•
	SUBTOTAL EXPENSES	•	•		•				•	•
COMPENSAT	COMPENSATION FOR USE OF EQUITY CAPITAL			•			٠			•
430	INTEREST ON DEBT TO ASSOCIATE COMPA		1	1	٠	٠	•	•	·	1
	TOTAL EXPENSES	1	•		٠	•	,	•	·	•
421	MISCELLANEOUS INCOME	•	•	•	•	•	•	•	•	•
	TOTAL COST OF SERVICE	1	•		'	<u> </u>	·	ľ	·	•

ANNUAL REPORT OF UNITIL RESOURCES, INC. For the Year Ended December 31, 2003

# SCHEDULE XVII - SCHEDULE OF EXPENSE DISTRIBUTION BY DEPARTMENT OR FUNCTION

TOTAL EXPENSES -

### SCHEDULE XVIII - NOTES TO STATEMENT OF INCOME

INSTRUCTIONS: The space below is provided for important notes regarding the statement of income or any account thereof. Furnish particulars as to any significant increases in services rendered or expenses incurred during the year. Notes relating to financial statements shown elsewhere in this report may be indicated here by reference.

See page 19.

### **DEPARTMENTAL ANALYSIS OF SALARIES - ACCOUNT 920**

	DEPARTMENTAL SALARY EXPENSE			NUMBER	
		INCLUDE	PERSONNEL		
NAME OF DEPARTMENT	TOTAL	PARENT	OTHER	NON	END OF
(Indicate each department or function)	AMOUNT	COMPANY	ASSOCIATES	<b>ASSOCIATES</b>	YEAR

Non-applicable

_					
TOTAL	0	0	0	0	0

### **OUTSIDE SERVICES EMPLOYED - ACCOUNT 923**

**INSTRUCTIONS:** 

Provide a breakdown by subaccount of outside services employed. If the aggregate amounts paid to any one payee and included within one subaccount is less than \$100,000, only the aggregate number and amount of all such payments included within the subaccount need be shown. Provide a subtotal for each type of service.

FROM WHOM PURCHASED	ADDRESS	RELATIONSHIP "A"= ASSOCIATE "NA"=NON ASSOCIATE	AMOUNT
Outside Services			
UNITIL Service Corp.		A	\$ 1,181,430
Outside Services - Legal			
Various		NA	10,967
Outside Services - Other			
Various		NA	251,345
TOTAL	_		\$ 1,443,742

### **EMPLOYEE PENSIONS AND BENEFITS - ACCOUNT 926**

**INSTRUCTIONS:** 

Provide a listing of each pension plan and benefit program provided by the service company. Such listing should be limited to \$25,000.

DESCRIPTION	AMO	UNT
Health Insurance	\$	-
Net Periodic Pension Expense		-
401K		-
Life Insurance		-
Other		
TOTAL	TOTAL \$	·····

### **GENERAL ADVERTISING EXPENSES - ACCOUNT 930.1**

### **INSTRUCTIONS:**

Provide a listing of the amounts included in Account 930.1 "General Advertising Expenses," classifying the items according to the nature of the advertising and as defined in the account definition. If a particular class included an amount in excess of \$3,000 applicable to a single payee, show separately the name of the payee and the aggregate amount applicable thereto.

TOTAL \$

8,727

DESCRIPTION	NAME OF PAYEE	Al	MOUNT
Advertising	Adventures in Advertising Image 4	\$	2,077 3,796
	MassPlastics		1,600
	Other		1,254

### MISCELLANEOUS GENERAL EXPENSES

ACCOUNT 930.2

**INSTRUCTIONS:** 

Provide a listing of the amount included in Account 930.02 "Miscellaneous General Expense", classifying such expenses according to their nature. Payments and expenses permitted by Section 321 (b) (2) of the Federal Election Campaign Act, as amended by Public Law 94-283 in 1976 (2 U.S.C. 441 (b) (2) shall be separately classified.

**DESCRIPTION** 

**AMOUNT** 

Other

\$

11,927

TOTAL \$ 11,927

### RENTS ACCOUNT 931

**INSTRUCTIONS:** 

Provide a listing of the amount included in Account 931, "Rents" classifying such expenses by major groupings of property, as defined in the account definition of the Uniform System of Accounts.

TYPE OF PROPERTY

**AMOUNT** 

Not Applicable

<b>TOTAL</b>	\$		-
. •	<u> </u>		 

# TAXES OTHER THAN INCOME TAXES ACCOUNT 408

**INSTRUCTIONS:** 

Provide an analysis of Account 408, "Taxes Other Than Income Taxes". Separate the analysis into two groups: (1) other than U. S. Government and (2) U.S. Government taxes. Specify each of the various kinds of taxes and show the amounts there of. Provide a subtotal for each class of tax.

KIND OF TAX	AM	AMOUNT		
Other than U.S. Government Tax: NH BET Tax	\$	1,395		
	TOTAL \$	1,395		

### **DONATIONS**

### **ACCOUNT 426.1**

**INSTRUCTIONS:** 

Provide a listing of the amount included in Account 426.1, "Donations", classifying such expenses by its purpose. The aggregate number and amount of all items of less than \$3,000

may be shown in lieu of details.

NAME OF RECIPIENT	PURPOSE OF DONATION	,	AMOUNT	
Tax Penalties		\$	50	
	TOTAL	. \$	50	

# OTHER DEDUCTIONS ACCOUNT 426.5

**INSTRUCTIONS:** 

Provide a listing of the amount included in Account 426.5, "Other Deductions", classifying such expenses according to

TOTAL \$

205

their nature.

DESCRIPTION NAME OF PAYEE AMOUNT

Commission of Revenue \$ 205

### **ORGANIZATION CHART**

Organization Chart as of December 31, 2003

President
Controller & Treasurer
Asst. Treasurer
Secretary

Todd R. Black Laurence M. Brock Charles J. Kershaw, Jr. Raymond J. Morrissey

### **METHODS OF ALLOCATION**

SEE UNITIL SERVICE CORP. U-13-60

### ANNUAL STATEMENT OF COMPENSATION FOR USE OF CAPITAL BILLED

Non applicable

### SIGNATURE CLAUSE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935 and the rules and regulations of the Securities and Exchange Commission issued thereunder, the undersigned company has duly caused this report to be signed on its behalf by the undersigned officer thereunto duly authorized,

**UNITIL Resources, Inc.** (Name of Reporting Company)

By: /s/ Laurence M. Brock
Laurence M. Brock, Controller and Treasurer

Date: April 20, 2004